

## **M. KATHLEEN BROADWATER**

### **GENERAL SUMMARY**

Thirty six years experience in maritime transportation industry, 15 years executive management experience with a port authority, 16 years consulting experience with emphasis on ports and ocean carriers, 5 years managerial and staff experience with major U.S. flag ocean carrier.

BBA in Marketing, and MBA in Management.

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### **BUSINESS EXPERIENCE**

February 1996 to Present      **Maryland Port Administration/Port of Baltimore  
Baltimore, Maryland**

#### **Deputy Executive Director – (3/01 – Present)**

Manage the following divisions/departments of the Maryland Port Administration (MPA): Engineering, Finance, Planning and Environment, Harbor Development (Dredging), Human Resources, Government Relations, Fair Practices and Internal Audits. Assist the Executive Director in the management and oversight of Marketing, Operations, Commercial Maritime Management, and Security. Substitute for the Executive Director as requested, and act in his behalf in his absence. Ensure that the appropriate forward thinking and planning efforts are undertaken within the MPA. Ensure that the administrative functions of the MPA are effective and efficient.

#### **Director of Planning and Environment – (2/96 -3/01)**

Managed the Planning and Environment Division which include Planning, Special Projects, Capital Budget Administration, Environmental Initiatives, Harbor Development (Dredging Program) and Government Relations, and Quality Cargo Handling initiatives. Provided MPA thought leadership on planning and strategic issues. Participated, as part of the senior management team, in critical decisions affecting the MPA and Port of Baltimore.

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April 1980 to January 1996      **Booz-Allen & Hamilton, Inc.  
Transportation Consulting Division  
McLean, Virginia**

#### **Principal – Commercial Freight Practice (12/89 – 1/96)**

Maritime transportation consultant and practice leader in areas of ports and ocean carriers. Responsible for practice management, including staff and financial resources and performance. Business development responsibility. Proven leader, manager, and public speaker. Provided functional and industry expertise, and thought leadership for helping clients meet challenges.

#### **Senior Associate – Maritime Practice (4/84 – 12/89)**

Project manager for transportation consulting assignments. Responsible for staff and financial management, and marketing.

Other consulting positions –Maritime Practice (9/80 – 4/84)

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December 1974 to      **Lykes Bros. Steamship Co., Inc.**  
April 1980      **New Orleans, Louisiana**

**Director of Marketing** – Pricing and Marketing Division (5/79 – 4/80) Marketing management responsibility with oversight for worldwide corporate marketing. Involved in corporate strategic planning.

**Manager of Pricing** – Pricing Division (1/78 – 5/79)

Primary responsibility for division management with regard to ocean tariffs and agreements, ocean rate analysis, government regulation, intermodalism, and market research and analysis.

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## EDUCATION

MBA Management	University of Arkansas	1973 – 1974
BBA Marketing	Stephen F. Austin State University (Texas)	1969 - 1973

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## RECENT PROFESSIONAL ACCOMPLISHMENTS

- Crafted the Maryland Port Administration’s strategic plan for cargo growth.
- Fostered changes that have led to numerous national awards for the way Maryland engages communities and other external stakeholders in the Port of Baltimore’s dredged material management program.
- First Maryland Department of Transportation Modal Administration to enter into a formal Voluntary Disclosure Program with EPA for environmental compliance.
- Established an Environmental Management System for the Port of Baltimore’s public marine terminals and other Maryland Port Administration property.

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## PUBLIC SPEAKING/OTHER INVOLVEMENT

**American Association of Port Authorities** – Member of Board of Directors, speaker at various conferences, participation on Planning Committee.

**Maryland General Assembly/State Legislature**– Represent Port of Baltimore at numerous hearings on budget, dredging program, environmental and governance issues.

**Seaport Industry and Port of Baltimore Representative/Speaker in numerous venues** –Executive Steering Committee of Baltimore Port Alliance, Baltimore Industrial Group, U.S. Coast Guard Sector Baltimore Industry Day speaker, recent U.S. seaport industry speaker for Capital Hill Oceans Week, represented U.S. seaport industry at EPA Ports and Goods Movement Regional Leadership Forum.

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## Learning and Mentoring

Excellent mentoring skills, providing leadership to the Port of Baltimore’s Women’s History Month initiative and other efforts to share knowledge and foster leadership.